

**SHREWSBURY ELECTRIC
&
CABLE OPERATIONS**

COMMISSION MEETING

**April 4, 2005
9:00 AM**

MINUTES

PRESENT: C. JEFFERSON, Jr., Chairman
S. DAVIS
R. LUTZ
A. TRIPPI
P. LYONS-GALLO

ABSENT: NONE

OTHERS

PRESENT: T. JOSIE
R. IACCARINO
M. QUITADAMO

1. Approve Bill Schedules

The bill schedules were reviewed and approved as presented.

2. Minutes – Light Commission Meeting – March 4, 2005

A motion:

To approve the minutes of the March 4, 2005 Light Commission meeting was made by A. Trippi and seconded by R. Lutz.

After a brief discussion, the minutes were approved with the replacement of “Another option would be,” page 3 paragraph 3.

3. a.) 2004 Audited Financial Statements - Light

M. Quitadamo presented and reviewed the 2004 Audited Financial Statements for Light.

After further discussion,

A motion:

To accept the 2004 Audited Financial Statements for Light was made by C. Jefferson, Jr. and seconded by S. Davis.

Without further discussion, the motion was voted unanimously.

3. b.) 2004 Audited Financial Statements - CATV

M. Quitadamo presented and reviewed the 2004 Audited Financial Statements for CATV.

After further discussion,

A motion:

To accept the 2004 Audited Financial Statements for CATV was made by C. Jefferson, Jr. and seconded by R. Lutz.

Without further discussion, the motion was voted unanimously.

4. Cash Statements – February 2005

a. Electric

M. Quitadamo presented and reviewed the February 2005 Cash Statements for Light.

b. CATV

M. Quitadamo presented and reviewed the February 2005 Cash Statements for CATV.

5. Report – Strategic Planning Session – March 4, 2005

T. Josie presented his report that summarized conclusions the “Strategic Planning Session” held on March 4, 2005. He suggested that the report could be used as guide for future decisions.

The Commission agreed. The report was well done.

6. Potential Sale of Internet Outside SELCO’s Service Area

T. Josie recommended that SELCO follow up on an inquiry received from Expedient, one of SELCO’s wholesale Internet suppliers, for SELCO to serve an Internet customer located in Worcester. Because Expedient does not have a presence in this area and SELCO has excess Internet capacity, a sale of service could be possible. A legal opinion was obtained. SELCO could serve the customer directly, albeit somewhat problematic from a legal perspective, or could lease Internet capacity back to Expedient who will serve and bill the customer.

After further discussion, the Commission agreed that the resulting added revenue would benefit the Town and asked the General Manager to continue with investigation of the project.

7. Verizon Fiber in Shrewsbury

Due to the likelihood of the Verizon FTTH system eventually being built in Shrewsbury, T. Josie presented a list of action items relating to SELCO’s CATV Franchise, Pole Attachment Agreement, and authority required to construct plant prior to having a franchise.

The Light Commission concurred that it would be the best interest of maintaining the value of the CATV asset to the Town by seeking a legal opinion on the above matters.

8. Status – NU Select Energy Contract

T. Josie reviewed a prepared memo on the status of the NU Select Energy Contract.

NU stated that it would divest of its subsidiary, SELECT Energy, a wholesale contracting business. MMWEC has investigated options and taken action to preserve the value of the contract for its systems, including SELCO.

9. Possible Insurance Claim – House Fire

The Light Commission was apprised of a potential insurance claim against SELCO/its insurers. At the site of the fire, 142 Walnut Street, a neutral conductor on the underground 120/240V electric service had separated due to expansion of ice in the conduit.

10. Fox/SELCO 2005 Scholarships

Fox Sports Network provides \$1,000 for scholarships. The Light Commission was given scholarship applications for their review and recommendations at the next Light Commission meeting.

11. Town Budget Issues

T. Josie reviewed the current status of the Town's budget with the Light Commission. The Commission discussed policy regarding voluntary payment made to the Town.

12. Operating Brief

The request for leased access of a CATV channel was discussed including SELCO's legal obligations, lease rates, contracts and other terms and conditions.

The next Light Commission meeting is scheduled for Monday, April 25, 2005 at 7:00PM.

A motion:

To adjourn the Light Commission meeting was made by C. Jefferson, Jr. and seconded by A. Trippi.

Without further discussion, the motion was voted unanimously.

Respectfully submitted,

Anthony M. Trippi, Clerk
Shrewsbury's Light Commission